



Development and Partnerships Intern

Convergence Center for Policy Resolution

Remote, January to May 2026

Convergence, a nonprofit dedicated to bridging divides and solving complex public issues, is seeking a motivated **Development and Partnerships Intern** with a strong work ethic, a passion for collaborative problem-solving, and an interest in philanthropy and nonprofits.

What You'll Gain

- Hands-on experience in nonprofit fundraising, campaign planning, donor engagement, and supporting a multi-faceted development operation
- A deeper understanding of fostering a culture of philanthropy
- Strengthened writing, research, editing, and time management skills
- Opportunities to collaborate across teams and contribute to meaningful, mission-driven work
- Exposure to CRM strategy, nonprofit operations, and strategic development planning
- Collaborative problem-solving skills through reading <u>From Conflict to Convergence</u> and taking <u>Convergence Compass</u> (a \$299 value), our online program teaching practical strategies for dialogue and collaboration
- Experience in a positive, engaging internship environment that emphasizes clear communication, trust, and collaboration, and encourages interns to provide fresh ideas and feedback

What You'll Do

Note: Duties may vary based on team priorities and project assignments.

- Support the Development team with prospect research, outreach, and materials creation for institutional fundraising and business development
- Assist with strategy, planning, and execution of Convergence's 2026 Thank You Campaign, including research, donor content creation, scheduling, and tracking impact
- Conduct research on prospective funders, donors, and strategic partners to support general operating and project-specific fundraising
- Draft, edit, and format donor communications, including acknowledgment letters, appeals, LOIs, and reports
- Prepare briefing materials for senior leadership and board members to support donor and partner meetings
- Manage prospect data and research in our CRM (Bloomerang), ensuring accurate, complete, and organized records
- Help maintain and organize the Development team's internal resource library, shared drive, and prospect research folders

Solving Problems. Sparking Hope.



- Support donor engagement events, including roundtables and funder meetings, and contribute to segmentation efforts for tailored outreach
- Draft content for internal updates and knowledge sharing across the organization
- Monitor funding opportunities, sector news, and developments in the philanthropic landscape
- Provide general administrative support and contribute to additional projects as assigned, based on the team's evolving priorities and the intern's interests

Internship Details

- Location: Remote
- **Hours:** ~15 hours/week, flexible schedule (Mon-Fri, 9-5)
- **Timeframe:** January–May 2026, with potential to extend into summer
- **Eligibility:** Undergraduate or graduate students; unpaid (students are encouraged to seek credit or stipends through their school)

Qualifications and Education

- Has a passion for social impact and an interest in philanthropy, nonprofit communications, and stakeholder engagement
- Strong writing, research, and grammar skills, with the ability to communicate complex information clearly
- Experience or interest in database management (spreadsheets, cloud-based tracking systems, etc.)
- Flexible, proactive, and able to manage multiple tasks and deadlines independently and in a remote team
- Excellent interpersonal skills and emotional intelligence
- Comfortable with remote collaboration tools (Slack, Asana, Microsoft 365)

To Apply

Send a resume, cover letter, and brief writing sample to jobs@convergencepolicy.org with the subject line "Spring 2026 Development and Partnerships Intern." In your cover letter, please indicate what you hope to gain from this internship and why. Applications are reviewed on a rolling basis.